

<b>MSBA \$9,702.00 (based on annual operating budget)</b>	<b>Services</b>	<b>MARE \$500.00 (annual flat rate)</b>
Full Service Annual Review <b>MSBA:</b> \$3,827.00	Basic Policy Services and Support	Affiliation with Missouri Consultants for Education (MCE)  Full Service Annual Review (options):  <b>Mickes O'Toole:</b> \$1,500 Customized Annual Review; Initial sliding scale for the conversion/merger to MCE up to \$3,000  <b>EdCounsel, LLC (EGS Services)</b> 5 year agreement: \$12,500 first year remaining years \$2,000 -includes handbooks/manual (must be primary legal representative)
Free Certified Board Member (CBM) Essential Training	Board Member Training	Free 18.5 hours of orientation 1 hour mandatory annual refresher
Free Telephone Consultation as well as legal guidance at msbanet.org	Legal Counsel and Guidance	Free Telephone Consultation: Mickes O'Toole EdCounsel, LLC Guin Mundorf (research and documentation preparation is not included in free consultation)  2 Free "initial" consultations each year for special education legal issues: Thomeczek & Brink
Posting of Administrative Openings  Fee Structure Search Consultants	Superintendent Search Guidance	Posting of Administrative Openings  Fee Structure Search Consultants: \$7,500.00 (based on Camdenton enrollment)
Posting of Administrative Openings	Building Principal Search Guidance	Posting of Administrative Openings  Fee Structure Search Consultants \$3,200.00 (based on Camdenton enrollment)
<ul style="list-style-type: none"> <li>MSBA</li> </ul>	Legislative Advocacy	State Advocacy: School Administrators Coalition (SAC)

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		<p>Members Include:</p> <ul style="list-style-type: none"> <li>● MASA</li> <li>● MAESP</li> <li>● MOASSP</li> <li>● MOASBO</li> <li>● MOCASE</li> <li>● MARE</li> <li>● MUSIC</li> <li>● MSHSAA</li> <li>● MO K-8</li> <li>● MCCTA</li> <li>● MOASPA</li> </ul> <p>National Advocacy: Rural Education Advocacy Consortium (NREAC)</p>
<p>Option Available–Still Researching (Summit Natural Gas of MO)</p>	<p>Natural Gas Consortium</p>	<p>Energy Management Program through Hamlin Energy (area agreements)</p> <ul style="list-style-type: none"> <li>● Perform Utilities Audits <ul style="list-style-type: none"> <li>○ Electric</li> <li>○ Water</li> <li>○ Sewer</li> <li>○ Gas</li> </ul> </li> </ul> <p>(Believe they can connect with Summit Natural Gas)</p>
<p>Performance Contracting</p>	<p>Capital Projects Management</p>	<p>Veregy (Formerly CTS Group)</p>
<p><a href="#">PFM Payment Solutions</a> Rebate Program</p>	<p>P-Cards  Currently with Central Bank</p>	<p><b>UMB Bank:</b> Savings and Return Program (padi 1.20% back to schools last year)</p>
<p><a href="#">MOSIP</a></p>	<p>Investment Pool and Bond Proceeds <i>Fee Based</i></p>	<p><a href="#">MOCAAT/PMA</a> School Financial Assistance</p>
<p><b>MSBA Medicaid Consortium</b> <i>Total w/ Membership \$20,595.43</i> <i>Total w/o Membership \$23,391.58</i></p> <p>SDAC (4.75%; Non MSBA Member 5.75% of revenues) \$6,659.65-Member \$8,061.68-Non Member</p>	<p>Medicaid Claiming <i>Fee Based</i></p> <p>(21-22 revenues) SDAC: \$140,203.05</p>	<p><b>Innovative Options</b> <i>Total: \$23,118.73</i></p> <p>SDAC Only– (4% of revenues) MARE Members Start Fee \$100 is waived: \$5,608.12</p>

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<p>Cost Settlement (10%; Non MSBA Member 11% of revenues)  <i>\$10,145.78-Member</i>  <i>\$11,160.36-Non Member</i></p> <p>Direct Services (10%; Non MSBA Member 11%)  <i>\$3,790.22-Member</i>  <i>\$4,169.24-Non Member</i></p>	<p>CS: \$101,457.78</p> <p>DS:\$37,902.19</p>	<p><b>Claim Care, Inc:</b></p> <p>Cost Settlement (5% of revenues)  <i>\$5,072.89</i></p> <p>Direct Services (33% of revenues)  <i>\$12,507.72</i></p>
<p>MSBA Daily  MSBA Weekly  Monthly Board Report (online video)  Social Media  Communications/sharing</p>	<p>Communication</p>	<p>Annual School Directory  Legal Articles  Mobile App  Facebook  Website  FOCUS</p>
	<p>School Finance Consulting</p>	<p>L.J. Hart and Company</p>
<ul style="list-style-type: none"> <li>● Regional and State Belcher Scholarship</li> <li>● Early Childhood Education Program of the Year</li> <li>● Paul Morris Community Service Award</li> <li>● Outstanding School Board</li> <li>● Carter D. Ward Excellence in Advocacy Award</li> </ul>	<p>Eligible recognitions and Scholarships</p>	<ul style="list-style-type: none"> <li>● \$500 scholarship(s) eligible for students of a MARE District</li> <li>● Outstanding Rural Support Staff Member</li> <li>● Outstanding Rural Educator</li> <li>● Outstanding Rural School District</li> <li>● Outstanding Rural Administrator</li> <li>● Friend of Rural Education</li> </ul>
<p>MSBA Annual Conference (November)</p> <p>Missouri Safe Schools and College Conference</p>	<p>Annual Convention  <i>Fee Based</i></p>	<p>Lodge of Four Seasons, Lake Ozark (October)</p>
<p>Missouri Center for Educational Safety (<a href="#">MOCES</a>)</p> <p><a href="#">Business Connections</a></p>	<p>Partnerships</p>	<p>American Legion Boys State  Missouri Girls State  MO Administrator Job Posting  MASA Medical Transport Solutions  MOCAAT Investments  Beyond the Tassel</p>

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		<a href="#">Business Connections</a>
<a href="#">Buy Board</a> (Any school district can join and membership is free)	Cooperative Purchasing	<a href="#">Education Plus</a> (Any school district can join and membership is free)
Personnel Law Series Board Secretary Leadership and District Culture Updated annually Spring Regional Meetings Legislative Forum Board Secretary Workshop Board Development Workshops Center for Education Safety School Nurse Supervision	Special Workshops <i>Fee Based</i>	Custodial Staff Board Leadership Board Secretary Building Secretary Legal Seminars School Nurses Brain Injury/Concussion