Winter 2004

Hissoupi Assoc

Our goal is to work in cooperation with all other education organizations, but our programs and effort will be designed to meet the specific needs of schools in rural Missouri.

Please copy and share this newsletter with board members and other school staff.

Ray V. Patrick Executive Director 201 South Holden Street Suite 202 Warrensburg, MO 64093 Phone (660) 747-8050 Fax (660) 747-8160 rpatrick@moare.com Website: moare.com

MARE 2004 Calendar

February 27-28, 2004 Annual MARE Conference Board/Membership Meeting Holiday Inn Lake Ozark, MO

> April 5, 2004 Board Meeting** 10:00 a.m. Jefferson City, MO

May 3, 2004 Board Meeting** Jefferson City, MO

July 30-31, 2004 Summer Board/Planning Meeting Holiday Inn Lake Ozark, MO

> October 4, 2004 Board Meeting** 10:00 a.m. Jefferson City, MO

October 20-23, 2004 NREA Convention Indianapolis, IN

December 6, 2004 Board Meeting** 10:00 a.m. Jefferson City, MO

** Board Meetings are held at the PSRS Building in Jefferson City

Executive Director's Report

Dr. Ray V. Patrick

The "Great Race" is on as school districts across the state face the budget challenges of FY-05. Myself along with Randall Relford and other lobbyist representing other educational organizations and areas of the state will begin the task on Tuesday, January 20 of trying to convince both houses of the legislature that education is still a major priority of this state. From time to time, you will receive email messages from a variety of sources on the need to contact your area legislator on one or more issues. I would encourage each of you as well as members of the board and district staff to make this a priority this year. This is an election year, and votes do count.

On February 16, "President's Day," plans are underway to have the largest education rally in Missouri history at the State Capitol in Jefferson City. The "Kids First" rally will be held on the south side of the Capitol from 1:00 to 2:00 p.m. that day. This will be an opportunity to send a message to legislators and the public that in order to achieve the high standards expected of our students today, we must fund our schools adequately. The website: www.missourikidsfirst.org will provide you a guide in planning your school district's participation.

The annual MARE Conference is now only a month away. If you and members of your board/staff have not registered for this outstanding two-day event, it is not to late. Registration costs only \$100, which includes all the meals on Saturday. On page 11 of this newsletter is the schedule of programs that will be available.

As I am putting the finishing touches on this newsletter, preparation is under way to attend the annual American Association of School Administrators' (AASA) Rural & Small School Leaders Legislative Meeting in Arlington, Virginia. In conjunction with this meeting, the National Rural Education Association (NREA) will be holding its annual legislative committee meeting. Topics for discussion this year is the "White Paper" that NREA has developed dealing with the problems that rural schools face in the implementation of "No Child Left Behind". Other topics will include on going discussion of funding increases for Title I and IDEA. Of particular interest at this years session will be the discussion on re-authorizations of the School Lunch Program, Perkins Career and Technical Education, Higher Education Act, and Head Start. Mary Kusler, Senior Legislative Specialist, AASA is the leader of this meeting. Mary Kusler will be our luncheon speaker at the annual MARE conference. If you have not had the opportunity to hear Mrs. Kusler speak on national issues, you are in for a treat.

Should you have an educational concern, ideas for service programs, or simply want more information about MARE services, please contact the MARE office (660) 747-8050 or your regional representative.

Missouri Association of Rural Education

Officers and Board of Directors 2003-2004

Officers

President: Ken Spurgeon (Stockton R-I)

Vice President: Ken Dudley (Meadville R-IV)

Secretary: Charlotte Baker (Mid Buchanan Co. R-V)

Past President: Burnell Crain (Miller Co. R-III)

Regional Board Members

C: Jerry Parrrett (Kirbyville R-VI)

D: Geanine Bloch (Stoutland R II)

E: Yancy Poorman (Senath-Hornersville C-8)

F: Terry Beasley (Pettis Co. R-V)

G: Stephen Cookson (Naylor R-II)

H: Larry Flanagan (Elsberry R-II)

I: John Brinkley (Linn Co. R-I)

J: Francis Moran (North Platte Co. R-I)

School Board

Wes Rutherford (Kingsville R-I)

Nelson Dinsmore (Meadville R-IV)

Higher Education/K-8 Schools

Dean Cone (Maplewood Community College)

Chris Welch, K-8 School Districts (North Wood R-IV)

Advisory

Larry J. Hart (L.J. Hart & Company)

Audie Cline (Missouri State Teachers Association)

Vick Hobbs (Missouri Distance Learning)

Executive Director

Ray V. Patrick-Executive Director

Phil Dorth—Associate Director

Superintendency Search

The MARE organization is available to all school district throughout Missouri to facilitate superintendency searches. MARE prides itself in being able to help school districts locate and employ leaders in a very cost competitive manner.

School districts interested in more information about the superintendency search services should forward inquiries to: MARE Superintendency Searches

Dr. Frank Dean Cone Metro North Mall 400 NW Barry Road Suite 205, Office 108

Kansas City, MO 64155-2730

Office Phone: (816) 235-6632

Email: dean.cone@kcmetro.edu

Or conefd@earthlink.net



"At least 300 Missouri School Districts have relied upon our expertise in the financing of their capital facilities and equipment needs. Since our incorporation in 1991, more than 744 financings with a total par value of \$1,540,742,918 have been entrusted to L. J. Hart & Company. Our reputation for providing competent advice and good service is unassailable. The loyalty, appreciation, and willingness of our clients to refer and recommend our services to others are the key ingredients to our success. We welcome new opportunities and relationships."

- Larry J. Hart

Proven
Source of
Creative
Financing
Ideas for
Missouri
School
Districts

- General Obligation Bonds for New Construction
- General Obligation Refunding Bonds
- Capital Facilities and Equipment Lease Financings
- Guaranteed Performance Contract Financings
- School Bus Lease Financing Program

No charge to prepare financial analyses for any proposed project

800.264.4477 or 636.537.9939

16401 Swingley Ridge Road, Suite 325 St. Louis, Missouri 63017



WHEN IS A PART-TIME EMPLOYEE EMPLOYED PART-TIME?

Tom Mickes Doster Mickes James & Ullom, LLC

I recently had the privilege of representing a school district before the Board of the Non-Teacher School Employees Retirement System of Missouri. The case involved a retired teacher's claim that she should receive retirement benefits for a period of time during which she taught three hours per day. The appeal was heard by the Non-Teacher Board because, at the time of the teacher's employment, part-time teachers were not included in the Teachers Retirement System.

As you likely will recall, in order to be eligible for retirement benefits, a teacher must "devote at least twenty hours per week to such employment." §169.600 R.S.Mo. Some additional clarification is provided in NTRS regulations where the phrase "regularly employed" is defined as:

...being employed in a position which continuously requires services for at least twenty (20) hours per week for the school term or for that part of the term which remains at the time of his/her employment, or for a specified period within the term.

On their face, the statute and regulations seem clear.

Facts in the Appeal

In the case reviewed by the Board, the teacher taught every day from 8:00 a.m. to 11:00 a.m., or a total of fifteen (15) hours per week. In order to make up the five (5) hours per week necessary to qualify for retirement benefits, the teacher claimed that she was required to perform other duties. For example, the teacher alleged that she was required to arrive at school thirty (30) minutes before school; that she was required to attend monthly faculty meetings and monthly department meetings; and, most importantly, devoted 2 ½ to 3 hours per day at home preparing for her classes. Obviously, if the teacher was credited with this additional time she would have qualified for retirement benefits.

Analysis

The primary thrust of the teacher's claim was that she spent a substantial amount of time preparing for her three hour daily teaching assignment. The preparation time claimed in this case was unsupervised and was totally unverifiable. How much time was spent in at-home preparation? What was the nature of the at-home preparation? How productive was the at-home time? The District had no way of determining the answer to any of these questions. In fact, the teacher's argument would have required her employer to simply take her word for how much time she spent at home preparing for class. In this case, the teacher claimed that she spent between 12 ½ and 15 hours per week in at-home preparation activities – for a total of 27 ½ to 30 hours total employment – far exceeding the 20 hour requirement.

If the teacher's arguments were upheld, every teacher, statewide, who was required to teach three hours or more would be deemed to be full-time for pension purposes. However, consider a teacher who taught only two (2) hours per day or ten (10) hours per week. This two hour teacher could clearly claim to prepare for 1 ½ - 2 hours at home per day, an additional 7 ½ to 10 hours per week. Crediting the teacher with thirty (30) minutes before school each day would entitle this teacher to retirement benefits. And is it too much of a stretch to consider a teacher who taught one hour per day to be full-time?

In this case, part-time teaching employment was considered in the context of retirement benefits. However, the implications are far broader. Most districts provide district paid benefits only to full-time employees. The distinction between full and part time is in practice based upon at school student contact time. But what about at-home prep time? In addition, tenure as a teacher may be acquired on a part-time basis. Typically, part-time credit is based upon how many classes a teacher taught as a percentage of a full-time assignment. Questions have already arisen concerning whether or not an at-school prep period should be credited to a teachers' part-time assignment. Under the argument advanced by the teachers in this retirement appeal, time spent preparing for instruction would also be credited. The net result would be the elimination of part-time status. All teachers would be full-time. The cost and effect of this liberal crediting of work time would be profound.

Resolution and Preventative Maintenance

On December 15, 2003, the NTRS Board issued its decision. The Board denied the teacher's appeal and found that the teacher did not satisfy the twenty (20) hour requirement. Inferentially, the Board declined to credit the teacher's at-home preparation time. However, the Board did not close the door on the prep time issue, but simply stated there was "...insufficient documented evidence that you [teacher] satisfied the requirements for membership in NTRS for all relevant time periods" (emphasis added). This is not a final decision as the teacher has thirty (30) days within which to file an appeal in Circuit Court.

A decision against the District in this case would open the door for lawsuits by every retired parttime teacher against their districts for back pension contributions. Such a decision would also dramatically increase the amount of pensions paid out by the Retirement Board. Since the recent decision may be appealed, and since the NTRS Board's decision left open the possibility of a home preparation argument where "sufficiently documented," there are steps districts can and should take to minimize liability.

I would first recommend a review of each district's part-time teacher contracts. Many districts in their contracts and related notice documents quantify the teaching assignment as a fraction (i.e. 1/2 contract, 4/7 contract). Use of a fraction is not precise and allows questions about what is a full time assignment. Rather, I would suggest that the contract specify the number of hours of actual instruction (i.e., 3 hours per day or 14 hours per week). Similarly, I would also not include an at school prep period for any part-time teacher.

Questions also exist concerning whether part-time teachers should receive credit for time allocated to before school supervision; for after school supervision and for faculty department meetings. In this regard, I would suggest making department and faculty meetings optional. Information from these meetings can be communicated verbally or in writing. I would also suggest that part-time teachers not be assigned before or after school supervision. The benefit from such assignment is more than offset by the potential liability for pension payments.

Finally, I would suggest review and modification of the District's part-time teaching employment policy. The District's policy should affirmatively state that preparation for class, grading of papers and related activities away from school are not credited as work time for benefits, pension or tenure purposes. If meetings are optional and/or before and after school supervision is not required, this information should be conveyed in district policy. MCE policy updates will include these revisions. A draft copy of this policy addition is included in this article. These steps will minimize the possibility that your district's part-time employees will be viewed as full time by the courts and result in significant pension liability.

MARE Board Training 2004 Schedule

Central/East Central Missouri

(816-537-9946)

Southwest Missouri

Mr. Don Neidt

(417-646-8293)

(Spring Training Site to be announced later.)

Norwood R-I School District May 1, 2004 - 8 a.m. - 4 p.m. May 15, 2004 - 8 a.m. - 4 p.m.

Southeast Missouri

Dr. Robert V. Hoffman

Mr. Philip Dorth

(573-392-4271)

Poplar Bluff School District

May 6, 2004 - 6-10 p.m. May 7, 2004 - 8 a.m. to 4 p.m. May 7, 2004 - 6-10 p.m.

(Continued on page 10)

PERSONNEL SEVICES

Policy 4103

Employment and Assignment

Staff Employment

(New paragraph to be added to Policy 4103)

The Board may elect to employ certain certificated individuals on a part-time basis, as needed. Part-time certificated employees will be contracted on a class by class basis not as a percentage of full-time employment. Part-time employees will not be provided the benefits provided to full-time employees. In addition, part-time certificated employees who do not teach at least four hours per day will not be eligible for pension benefits.

MARE Members: We'll do your homework for you.

Over 100 companies offer long term care insurance, with dozens of options and features among them. Researching and comparing this coverage on your own can be a frustrating, confusing experience.

Let Forrest T. Jones & Company's long term care insurance advisors do your homework for you. We are an independent brokerage representing multiple top-rated carriers for individual and group plans. Our experienced, professional staff starts by helping you to better understand your long term care insurance options and helping you assess your specific needs-with absolutely no pressure or obligation. And, we know educators almost as well as we know insurance: FTJ has been serving the specialized needs of educators for more than 50 years.

Contact us now for a free, no-obligation phone consultation.

Phone (800) 821-7303, ext. 107
e-mail miglehart@ftj.com
Web www.ftj.com
Mail 3130 Broadway, Kansas City, MO 64111

FTJ's LTCI Staff: Harvey Day, Jane Walsh, Mark Iglehart, Sally Levitt



MARE now endorses the Forrest T. Jones & Company, Inc., Long Term Care Insurance Evaluation Service to its members.

M.A.R.E. MEMBER SCHOOLS SPECIAL ANNOUNCEMENT

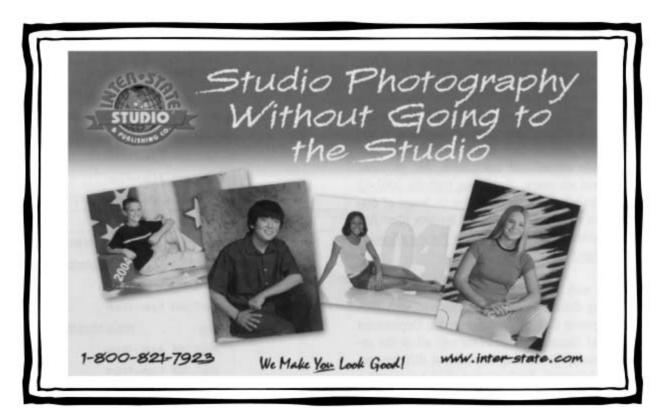
M.A.R.E. has endorsed *Unum Life Insurance Company of America* as the carrier for Group Long-Term Disability Insurance (salary protection) and group Supplemental Life and AD&D Insurance. Unum is the world's leading provider of disability income products and services. Unum provides disability income protection experience and expertise to help you protect all that you work for -- your lifestyle, your family, your future.

The Educator Salary Protection and Supplemental Life Plans will be offered on a guarantee issue basis during the initial open enrollment. That means, you will not be asked questions about your current or previous health history up to the guarantee issue amount. School Employees can purchase a monthly benefit up to 66 2/3% of monthly salary on a guarantee issue basis for the Educator Salary Protection Plan and up to \$100,000 on the Educator Supplemental Life Plan.

The Third Party Administrator for the Unum Educator Plans is Mass Group Marketing, Inc. (MGM).

As a value added, Representatives can implement a Section 125 Cafeteria Plan for your district. They can also help you with other employee benefit plans including: cancer, intensive care, critical illness, accident, dental, and long-term care insurance.

Representatives will be contacting member schools in the near future. For immediate action, please contact Ted Ferguson at 800-553-2672 or Jeff Stanley at 800-368-6711.



Reflections on The Winter of 2003 SNOW DAYS

By Randy Dewar Central Missouri State University

As we face another Missouri winter we can reflect on one of the toughest decisions forced upon a Superintendent of Schools – THE SNOW DAY.

The winter of 2003-2004 is off to a snowy start. As always, there has been heavy snow in many areas and little or no snow in other regions. While the state has not experienced a massive ice storm, like in 2002, icy roads have still been a factor in decisions to cancel school or delay opening in the morning.

A feature in <u>The School Administrator</u>, February 2003, presented some common sense thoughts on what to do and what not to do in calling a snow day. The response from readers across America was surprising. Missouri school leaders are not the only superintendents worrying over snow day decisions. Some thoughts, gained over 20 years of experience, are most appropriate for the rural superintendent who is moving children over many miles of country roads. Our city/suburban counterparts will have limited understanding of the challenges of gravel and even dirt roads with one-lane bridges that, if plowed at all, are plowed by the resident farmer who lives nearby.

The short and slick summary of the article, "The Snow Day: One Tough Call" from <u>The School Administrator</u> is a good reference for rural superintendents in the future.

Eight Common Mistakes

Mistake #1. Calling off school on the basis of a weather forecast

The weathercaster can be wrong. When he is, he can laugh it off with his next forecast. The superintendent who called off school can't laugh it off. The television weather report may cover weather that is sufficiently far away to make the forecast inaccurate for rural areas. Find a reliable source for weather reporting that is very local to your area, and then wait until the forecast becomes reality before calling off school.

Mistake #2. Delaying an obvious call until the morning

If the weather is already bad and the roads are getting worse, call off school the night before. This saves parents from last minute childcare concerns and it saves the superintendent from getting up so early the next morning to make a snow day call that was obvious the previous night.

Mistake #3. Failing to recognize the dangers of extreme cold

Sometimes it is too cold for school. Marginal roads slow bus routes. Children at the end of the route are waiting longer and longer for the bus to arrive. Extreme cold with wind chill places these children at risk of frostbite. It is also important to be sure that buses will start in the extreme cold.

Mistake #4. Passing the responsibility to someone else

The decision to close school, or not, belongs to the superintendent. Enjoy your exalted position. Stand up and make the call. Passing the blame/credit on to someone else will not win friends. People will still hold you responsible.

Mistake #5. Getting stuck in the snow and being unable to call in to cancel school

Our friends in the city can rely on a quick cell phone call to communicate. They may not understand that in rural areas a cell phone tower may be too far away or hidden by hills and trees. Be careful where you roam on a snowy day. Better yet, have other people check things out for you. Make sure that you can communicate your decision.

Mistake #6. Making a decision without sufficient road reports from a variety of locations

There are too many miles of back roads for one person to check. Have people in strategic locations check out their own area and report back to you. Remember that conditions in one end of the district may be totally different than those in the opposite end of the district.

It is wise to check with neighboring districts to see if they have made a decision. There is comfort in numbers.

Naturally, the superintendent will check with the person in charge of transportation. One big difference here is that, in rural areas, the superintendent may well be in charge of transportation (and everything else).

Mistake #7. Calling a snow day because the private schools are closing

This mistake is less likely in rural areas because private schools are less likely in rural areas. However, it would be a mistake to base a decision on what private schools are doing. Many private schools rely on private vehicles for transportation. They are also under a different set of rules for the school calendar and days of attendance.

Mistake #8. Accepting calls at home from community members regarding the snow-day decision

Advise callers to tune in to the radio or TV. If you start answering inquiries, you will never stop. On a snowy and cold Missouri morning your phone must be open for real business calls.

Your Plan For Snow-Days

This is a good time to reflect upon the winter and how your plan for making the snow-day call has worked. Between winter storms you will want to reflect on the potential for running partial bus routes or starting late on an adjusted snow-day schedule.

Find a process that assures accurate listing of riders and busses. Give thought to the number of snow-days built into the school calendar for next year. Reflect on those who call you with road conditions and decide if their advice was sound and whether they should be a part of your system of decision making for next year. Add people to report on areas where you feel uncertain. Review your calling tree to be sure that it works even better next time.

Three Final Thoughts For the Rural Superintendent

First, respect the decision of the parent who decides to keep a child at home because of winter weather. It is the parent's responsibility to do what they think is right to keep their child safe.

Second, when in doubt, call off school. Err on the side of caution. There will be a better day to hold school.

Then, plan to get to your office and be ready to take the calls. Snow-day or no snow-day, you are in for some free advice. Enjoy your exalted position!

Randy Dewar was a superintendent for 20 years in Missouri, Wisconsin, and Oklahoma. He now teaches Educational Administration courses at Central Missouri State University, Lovinger Hall 4106, Warrensburg, MO 64093.

MARE Associate Membership 2003-2004

Below are listed the Associate Members of MARE. These members are important to the MARE organization in their long-term interest in the welfare of the Rural School Districts in Missouri. Please consider all the business associates when you are in need of services. Let them know that you saw their information in our newsletter when you contact them.

L.J. Hart & Company

Larry J. Hart 16401 Swingley Road St. Louis, MO 63017 (800) 264-4477 (636) 537-9939

MO Consultants for Education

Roger Russell 19324 Deer Points Glencoe, MO 63301 (636) 405-0649

American Boiler Services, Inc.

Mike Hemphill 4950 Bischoff Ave. St. Louis, MO 63110 (800) 235-5377

Septagon Construction Company

Eldon L. Kreisel 113 East Third Street Sedalia, MO 65301 (800) 778-3113

Midwest Bus Sales

Jack Woolf 313 East Front Street Bonner Springs, KS 66012 (913) 422-1000

Sam A. Winn & Assoc. Architects

Sam A. Winn 1949 East Sunshine, Suite 4-400 Springfield, MO 65804 (417) 882-7821

DataTeam Systems, Inc.

Craig McCollam 4911 Legends Drive Lawrence, KS 66049 (877) 843-8150

Budget Plus Software

Leland Foster 509 Graystone Grain Valley, MO 64133 (816) 847-6610

Allied Bus Sales (Laidlaw)

Frank Wittmers/David Wehmeyer P.O. Box 470 Nixa, MO 65714 (800) 462-0173

Claim Care, Inc.

Stacy L. Dye 209 N. Main Street Paris, MO 65275 (660) 327-5308

Arthur J. Gallagher & Company

Gary VanMeter P.O. Box 1950 St. Charles, MO 63301 (800) 877-8218 (636) 916-3433

Doster, Mickes, James & Ullom, LLC

Thomas A. Mickes 17107 Chesterfield Airport Road, Ste 320 St. Louis, MO 63005 (ST) (636) 532-0042 (KC) (816) 531-1888

Lemberger Company

Dan Snodgrass P.O. Box 110 Vienna, MO 65582 (573) 422-3354

Forrest T. Jones and Company

John Farrar 3130 Boardway Kansas City, MO 64111 (800) 821-7303

Jack Ball & Assoc. Architects PC

Chris Ball/Jack Ball 444 South Campbell Ave. Springfield, MO 65804 (417) 866-1904

Jim's Mobile Offices

James Helleny P.O. Box 547 Marion, IL 62959 (800) 747-5467 (618) 997-6072

Missouri Energy Center

Bernard Thompson P.O. Box 176 Jefferson City, MO 65102 (573) 751-7466

Partners for Life

David G. Huff P.O. Box 1364 Raymore, MO 64083 (866) 211-3344

Control Technology & Solutions

Scott Rine 300 Ozark Trail, Suite 202 Ellisville, MO 63011 (636) 230-0843

Gossen Livingston Architects

Al Osborne 9229 Ward Parkway, Suite 210 Kansas City, MO 64114 (816) 444-4355

Control Technology & Solutions

Scott Ririe 300 Ozark Trail, Suite 202 Ellisville, MO 63011 (636) 230-0843

Citizens Bank and Trust

Tamara M. Vaughn 105 N. Main, P.O. Box 800 Maryville, MO 64468 (800) 399-3023

EPM, Inc.

B.H. Trout 2105 Power Drive Fulton, MO 65251 (573) 642-6550

Central States Bus Sales

Jeff Reitz 2450 Cassens Drive Fenton, MO 63026 (636) 343-6050

Benee's Inc. Joan Reed, V.P. for Sales 1602 Airpark Drive Farmington, MO 63640 (800) 854-1411

George K. Baum & Company

Greg Bricker/Dick Bartow 435 Nichols Road, Suite 200 Kansas City, MO 64112 (816) 474-1100

TAC Americas

Valerie Houchin 1034 South Brentwood Blvd. St. Louis, MO 63105 (573) 547-8130

American Trust Group Holding

S.L. Baker / Ray Shoaf P.O. Box 966 Sunrise Beach, MO 65079 (573) 374-9991

S.M. Wilson & Company

Rob Tinker 13316 West 98th Lenexa, KS 66215 (913) 322-3900

MARE Associate Membership (continued)

Tri State Bus Sales

David Wilson 1336 West New Monee Road Crete, IL 60417 (800) 813-5970

Software Technology, Inc.

Mary Ann McCann 14105 N. Tolle Lane Mt. Vernon, IL 62864 (877) 889-0099

Southern Bus & Mobility, Inc.

Tom Gerdes, President 12-A Allen Road, Hwy 54 Eldon, MO 65026 (866) 327-1600 (573) 964-1600

Inter-State Studio, Inc.

John Kueker 300 Snyder Ave., PO Box 1177 Sedalia, MO 65302 (660) 826-1764

Robert W. Davis & Associates, Inc.

Robert W. Davis, Insurance. Specialist 25 South Arizona Place, Ste 560 Chandler, AZ 85225 (480) 899-9983

National Investors

Gerald Littell/John Davis 204 West Rollins Moberly, MO 65270 (660) 263-5630

Thomeczek Law Firm, LLC

James G. Thomeczek, Attorney 1120 Olivette Exec. Pkwy, Ste 210 St. Louis, MO 63132 (314) 997-7733

Tim Schryver, Ed. Segment Leader 2275 Cassens Court, Ste 105 Fenton, MO 63026 (636) 305-3764

Forrest T. Jones & Co., Inc.

Harvey Day, Insur. Specialist 3130 Broadway Kansas City, MO 64111

Cornerstone Energy

Larry D. Kilpatrick, Manager Consum. Acets. 12637 W. 82nd Terr. Lenexa, KS 66215 (913) 322-1776

WestHall Software Solutions

Adam Hall/Leonard W. Hall 300 N. 4th Street St. Louis, MO 63102 (800) 222-3681 (314) 588-1524

Fry and Associates

Marcie A. Fry 101 East 15th Ave. North Kansas City, MO 64116

(816) 221-4825

Forrest T. Jones & Co. Inc. Sally Levitt, Insur. Specialist 3130 Broadway Kansas City, MO 64111 (913) 631-7153

MVG Lime & Fertilizer Service

Toby Blakemore 801 Craig View Drive South Harrisburg, MO 65256

The Horace Mann Company

6-10 p.m.

6-10 p.m.

Ron Mattli, CIC - Acc. Rep. P.O. Box 201 Wappapello, MO 63966 (888) 771-2812

We Welcome the following new Associate Members

Textbook Savings

Budgetext, Inc. Andy Gibson P.O. Box 1847 Fayetteville, AR 72703 (888) 888-2272

Energy Conservation Measures

Vanderford and Associates, Inc. John M. Vanderford 8020 N. Lydia Avenue Kansas City, MO 64118 (816) 468-8880

MARE Board Training 2004 Schedule

(Continued from page 4)

West Central Missouri

Dr. Frank Dean Cone (816) 235-6632 UMKC-Northland Facility - Kansas City, MO

March 18, 2004 12 noon - 8 p.m. March 19, 2004 12 noon - 8 p.m.

Northeast Missouri

Mr. Leroy Huff (660) 465-8531 Shelby Co. C-1 School District

April 14, 2004 6-10 p.m. April 28, 2004 6-10 p.m. April 21, 2004 6-10 p.m.

May 5, 2004

6-10 p.m.

Northwest Missouri

Mr. William Casey (660) 382-5128

ITV Sessions - North Mercer (Host District) - Cainsville School

District - Gilman City School District

April 21, 2004 6-10 p.m. April 28, 2004 May 5, 2004 6-10 p.m. May 12, 2004

Other Sites

Dr. Ray Patrick (660) 747-8050 MARE Annual Conference - Holiday Inn- Lake Ozark, MO

February 27, 2004 8 a.m. - 4 p.m. February 28, 2004 8 a.m. - 4 p.m.

Check our website: moare.com - for changes/ updates. (Registrations may be faxed or completed April 14, 2004 6 - 10 p.m. April 15, 2004 8 a.m. - 4 p.m. on line at the MARE website.

K-8 Annual Conference - Chateau on the Lake - Branson, MO April 16, 2004 8 a.m. - 12 noon

"It's All About Learning" **MARE Annual Conference** February 27 & 28, 2004 (Tentative Schedule)

8:30 a.m. to 4:3	o p.m. Doard I	raining Session	
9:30 - Noon	MARE I	Executive Board Meeting	- 9:30 a.m. to Noon
		Registration Op	ens 10:00 a.m.
1:30 - 3:30	First General Sessi	on School Law	Issues Mr. Tom Mickes
3:45 - 4: 45	Current Legislative	e Issues SAC Lobby	ist Mr. Randall Relford
6:30	Hospitality Room (Open (Sponsored by L.J	Hart & Company and Control Technology Solutions)
saturday - Februa	rry 28		
7:15	Registration Open		
7:15 - 8:30	Breakfast		
1110 0100	Dicaman		
8:30 - 4:30	Board Training Ses	ssion	
8:45 - 9:35	First Round of Sma	all Group Sessions	
Program Title			Presenter
How to Survive a Natural Disaster			Kenneth Spurgeon
Building Improvements with Tight Budgets			Scott Ririe
Long R	ange Planning for Cap	Roger Adamson	
Is your School District missing out on its share of \$36.5m			
Natura	Gas Pricing Options		Larry Kilpatrick
9:45 - 10:35	Second Round of S	mall Group Sessions	
What d	o I do with all this data	Charles Brazeale	
Integrating Technology with Wireless Classrooms			Megan Ools
The ADA and Public Schools			Kent Johnson
Legal Issues			Doster, Mickes, James, Ullom Law Firm
Plan No	OW for Long Term Ca	ire	Mark Iglehart
10:30 - 3:00	Vendor/Associate I	Displays (The hour befo	re lunch is set aside to especially visit the Vendor/Associ
11:30 - 1:00	Luncheon	NREA Legislative Iss	es Mary Kusler (AASA Legislative Specialist)
1:10 - 2:00	Third Round of Sm	nall Group Sessions	
Lessons on Sustaining Small, Rural Schools			Charles Brazeale
Reform Mathematics			Jason Vaughn
Handheld Computers in the Classroom			Mark Yehle
Special Education Legal Issues			James Thomeczek
Southw	est Center on Curricu	lum	Bob Collier
2:15 - 3:05	Fourth Round of S	mall Group Sessions	
In Sear	ch of more Math and S		Mark Volkmann
	liture Reduction Proce		Dr. Matt Spencer
No Chi	ld Left Behind		Mark Alexander
Alternative Technologies to Access the Internet			Greg Heifner
Missou	ri Center for Safe Scho	ools	Dr. Glenn Berry
3:15 - 4:15		mbership Meeting/Door	n-deed

John Irvin - Keynote

Committee for Educational Equality Update

Annual MARE Banquet/Awards Program

4:20 - 5:20

6:00 - 9:00

Missouri Association of Rural Education

Missouri Association of Rural Education
201 South Holden St., Suite 202
Warrensburg, Missouri 64093-3400

NON PROFIT
Permit No. 1
PAID
Centerview, MO
64019

Our purpose is to LISTEN to the NEEDS of rural Educators and then help them meet those NEEDS as efficiently as possible. Through this type of SHARING and COOPERATION we can improve the OPPORTUNITIES for the CHILDREN of rural Missouri.

Phone #: School District Session Location Date: Mail to: MARE, 201 South Holden Street, Suite 202, Warrensburg, MO 64093. Fax: (660) 747-8160.	Board Training Registration		
Date: Mail to: MARE, 201 South Holden Street, Suite 202, Warrensburg, MO 64093. Fax: (660) 747-8160.	Name:		
Session Location Date: Mail to: MARE, 201 South Holden Street, Suite 202, Warrensburg, MO 64093. Fax: (660) 747-8160.	Address:		
Date: Mail to: MARE, 201 South Holden Street, Suite 202, Warrensburg, MO 64093. Fax: (660) 747-8160.	Phone #:		
202, Warrensburg, MO 64093. Fax: (660) 747- 8160.	School District		
Mail to: MARE, 201 South Holden Street, Suite 202, Warrensburg, MO 64093. Fax: (660) 747-8160.	Session Location		
202, Warrensburg, MO 64093. Fax: (660) 747- 8160.	Date:		
Register online at moare.com	202, Warrensburg, MO 64093. Fax: (660) 747- 3160. Email: rpatrick@iland.net or rpatrick@moare.com		

	K-12 Schools — \$200 yearly
	K-8 Schools — \$100 yearly
	Not for Profit Corporations & Institutions — \$100 yearly
	For Profit Corporations (Associate Membership) — \$250
	Individual Member from Non-Member Institution — \$25
	Student Membership — \$1 yearly
	Newsletter sent to district board members — $\$35$, yearly
	School District Six Digit School Code
Name:	
Title:	
School/Organization	
Address	
Address	
City/State/Zip	
Email Address	